

Figure 1: Main Menu

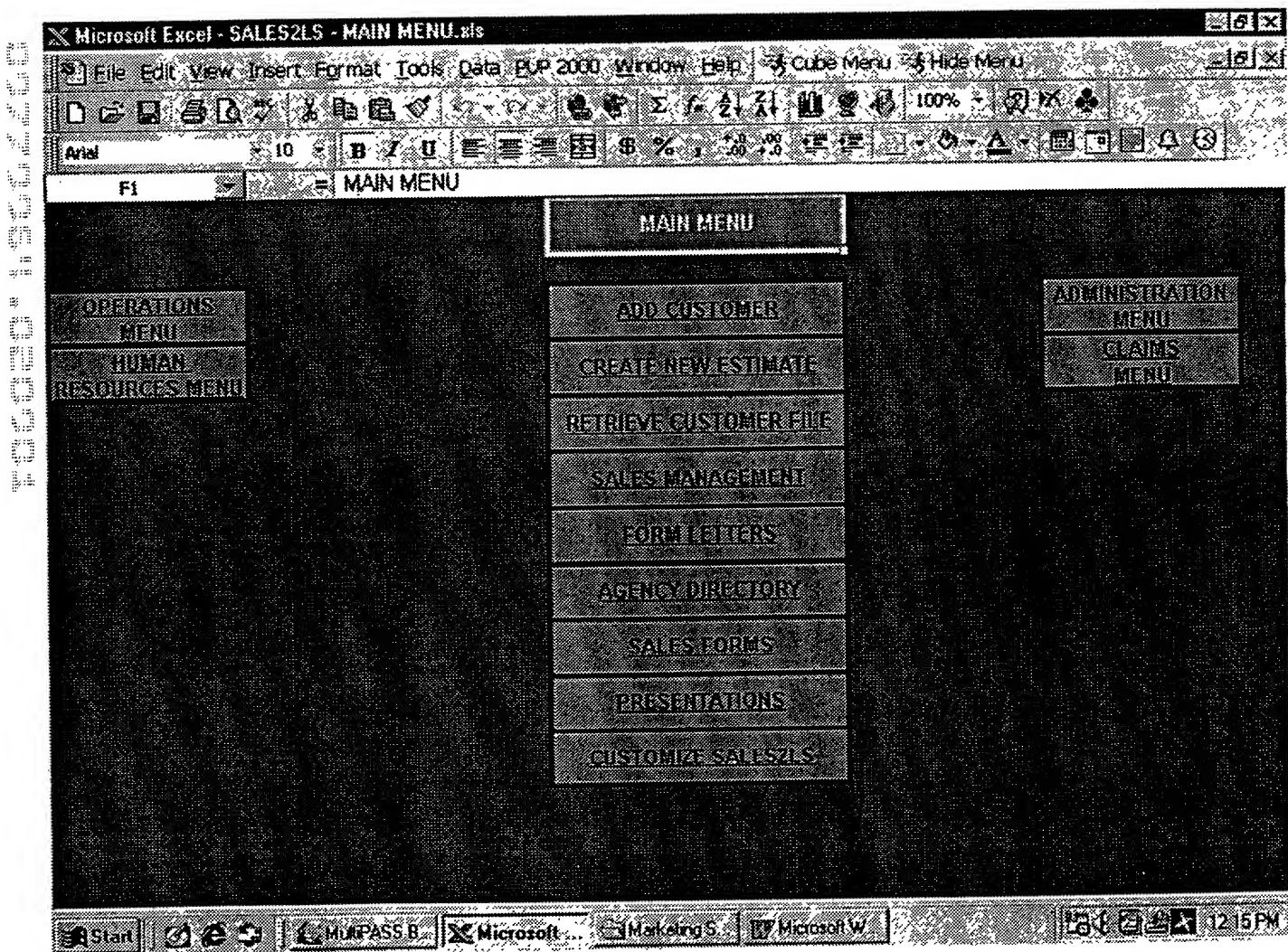


Figure 2: Form Letters sub-menu

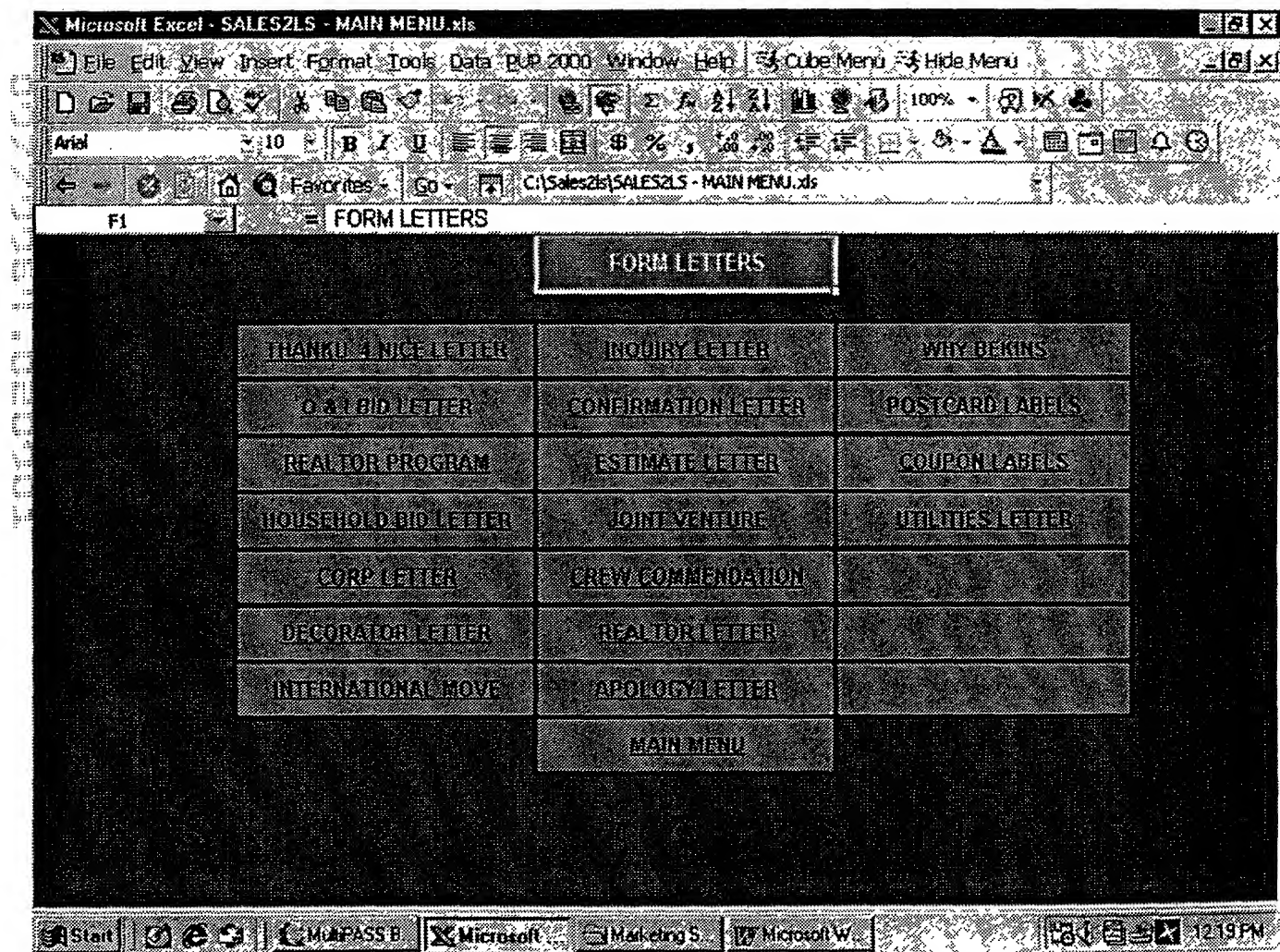


Figure 3: Customer Database  
input-screen

Microsoft Access

File Edit View Insert Format Records Tools Window Help

C:\Sales26\400M Database.mdb

X400M Customer Database

DATE OF CALL	2/5/98 0:00	APPT DATE TIME	12:00:00 PM	SALESPERSON	RON
CUSTOMER	JOE CUSTOMER	TAKEN BY	LISA	CONSIGNEE	SAME
ADDRESS	1234 ELM	SOURCE	YP	DEST ADDRESS	W/A
CITY, ST	SCOTTSDALE	DATE SENT	2/6/98 0:00	DEST CITY, ST	CHICAGO
STATE	AZ			DEST STATE	IL
ZIP	65209			DEST ZIP	58900
COUNTY	MARICOPA			DEST COUNTY	COOK
PHONE	(602) 544-1234			DEST PHONE	(502) 355-1234
ADDL' PHO	(602) 555-2345			DEST ADDL' PHONE	(502) 233-2345

Record 1 of 19

Form View

Start MultiPAS Microsoft Makein Microsoft Micros...

12:38 PM

Figure 4: Customer File Folder

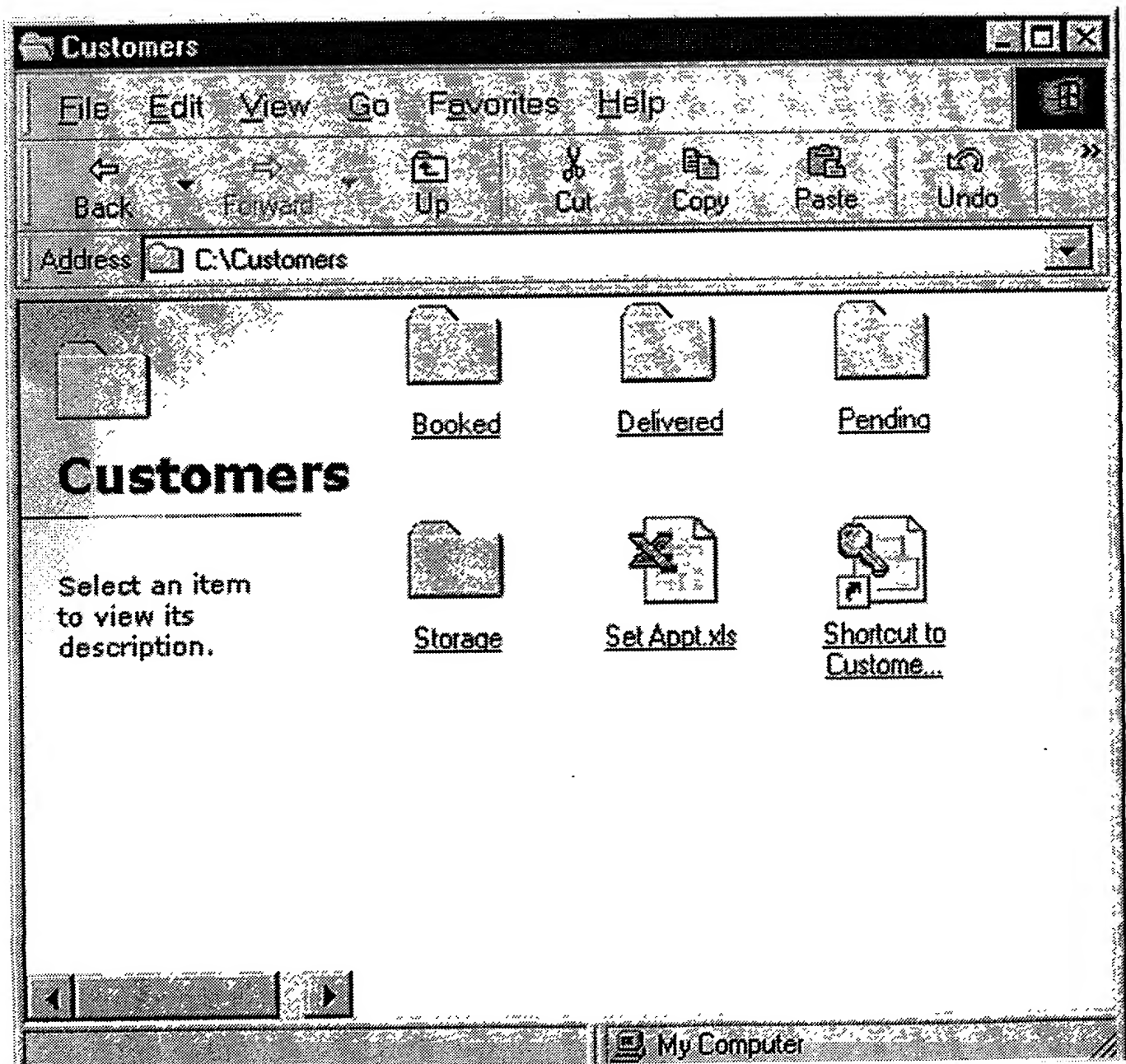
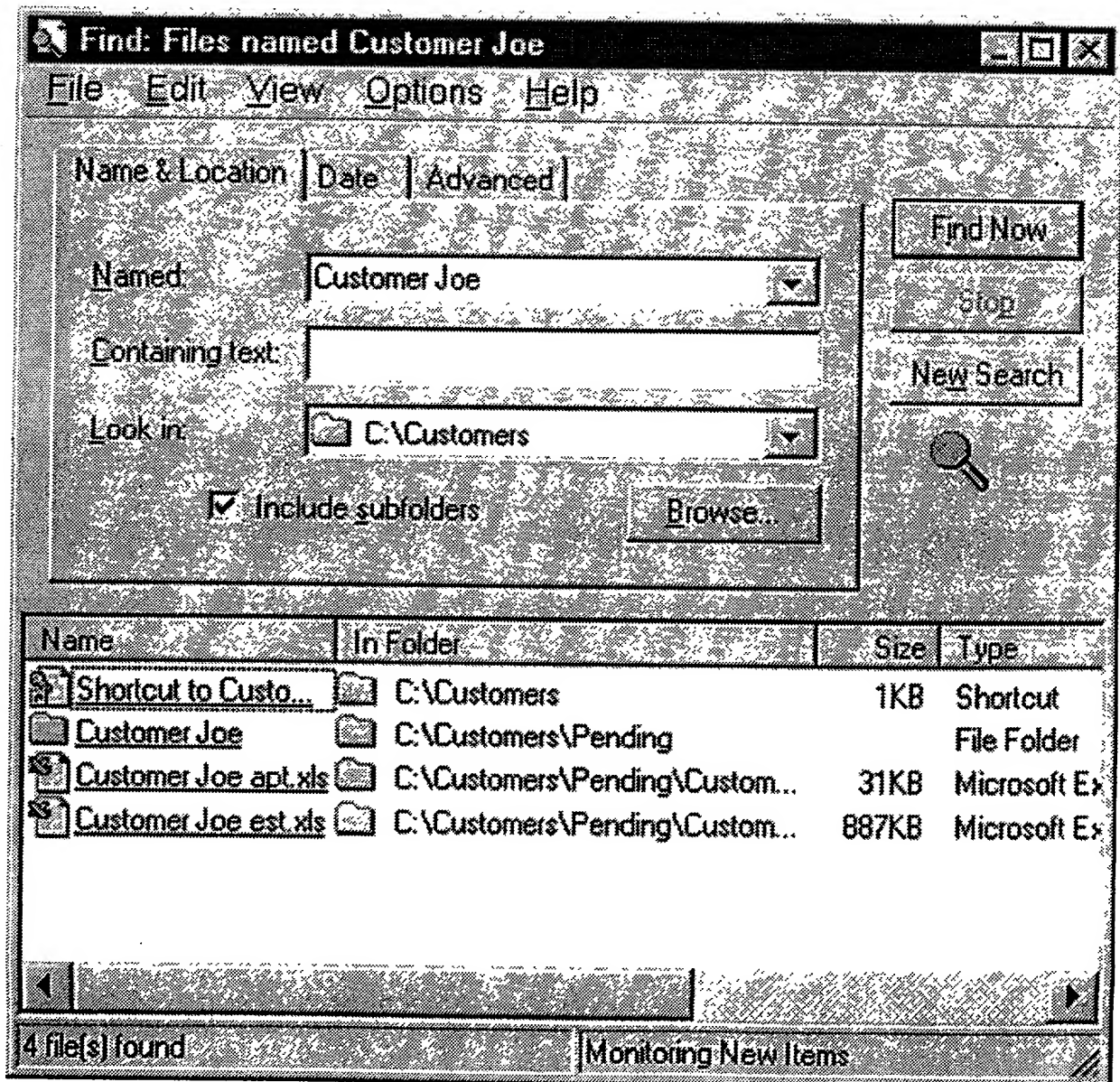


Figure 5 Find Files feature





[illegible]

Figure 7: Messages directory

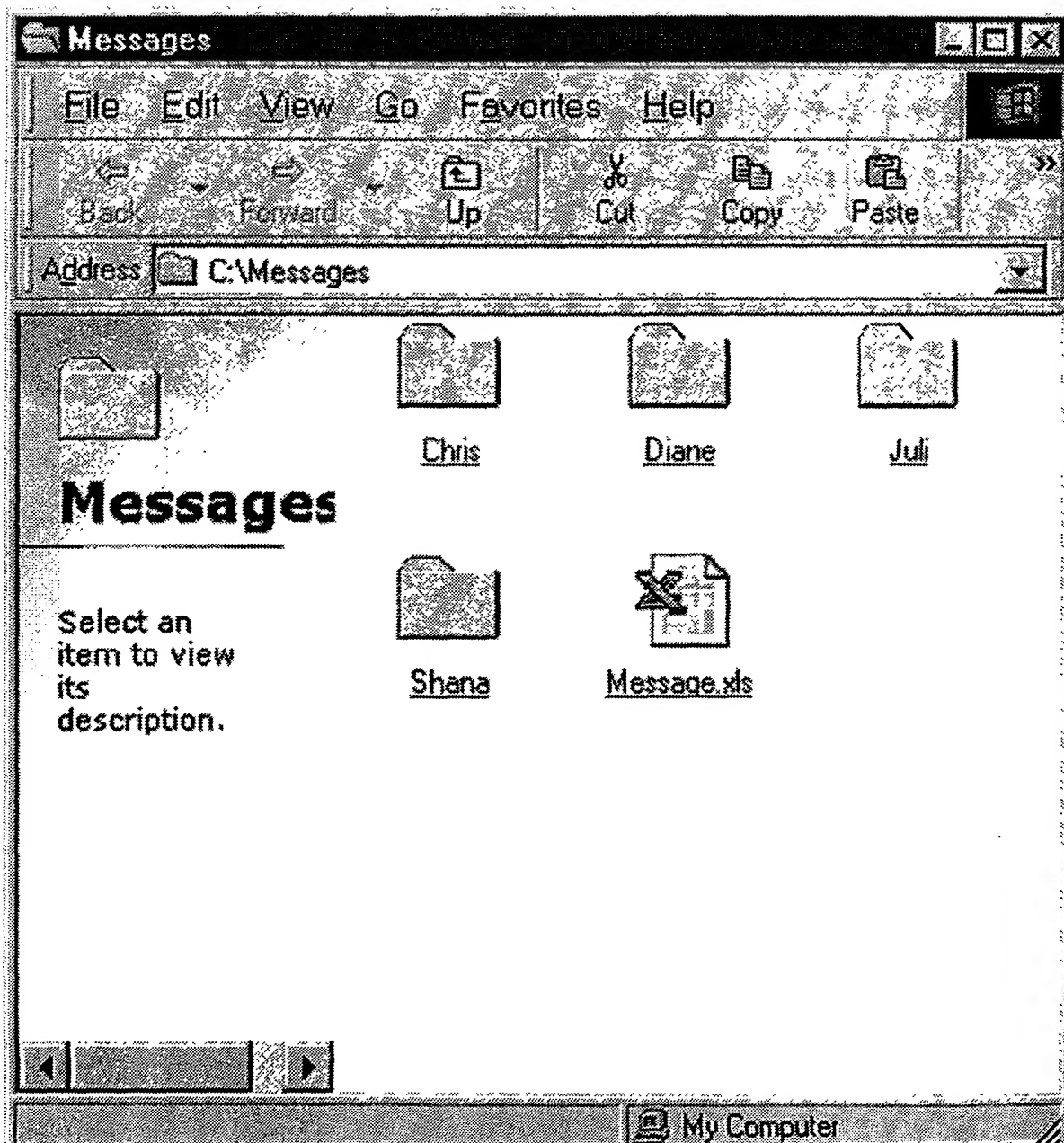


Figure 8 Estimate worksheet

Microsoft Excel - Customer Joe est.xls [Read-Only]

File Edit View Insert Format Tools Data POP 2000 Window Help Cube Menu Hide Menu

Times New Roman 8 B I U \$ % , ' " ~ ~ ~ 100%

B8 =CUST DATA1A2

### CLIENT INFORMATION CARD

MOVE TYPE _____	CARTAGE _____	DATE SENT TO SALES _____
TODAYS DATE 02/06/2000	OPERATOR _____	APPT DATE & TIME _____
WAYBILL _____	MASTER VIB _____	SALESPERSON # _____
REG AGT _____	BOOK AGT _____	ORIG AGT _____
		DEST. AGT _____

<h4 style="text-align: center;">ORIGIN INFO</h4> <p>CUSTOMER <u>JOE CUSTOMER</u></p> <p>ADDRESS <u>1234 ELM</u></p> <p>CITY <u>SCOTTSDALE</u></p> <p>STATE <u>AZ</u></p> <p>ZIP <u>65209</u>      ITEM 170      0.70</p> <p>COUNTY <u>MARICOPA</u></p> <p>PHONE <u>(602) 544-1234</u></p> <p>ADDL PHONE <u>(602) 355-2345</u></p> <p>SERVICE CODE <u>28</u>      COST SCHED. <u>C</u></p>	<h4 style="text-align: center;">DESTINATION INFO</h4> <p>CONSIGNEE <u>JOE CUSTOMER</u></p> <p>ADDRESS <u>W/A</u></p> <p>CITY <u>CHICAGO</u></p> <p>STATE <u>IL</u></p> <p>ZIP <u>58900</u>      ITEM 170      4.50</p> <p>COUNTY <u>COOK</u></p> <p>PHONE <u>(502) 355-1234</u></p> <p>ADDL PHONE <u>(502) 233-2345</u></p> <p>SERVICE CODE <u>252</u>      COST SCHED. <u>D</u></p>
---	--

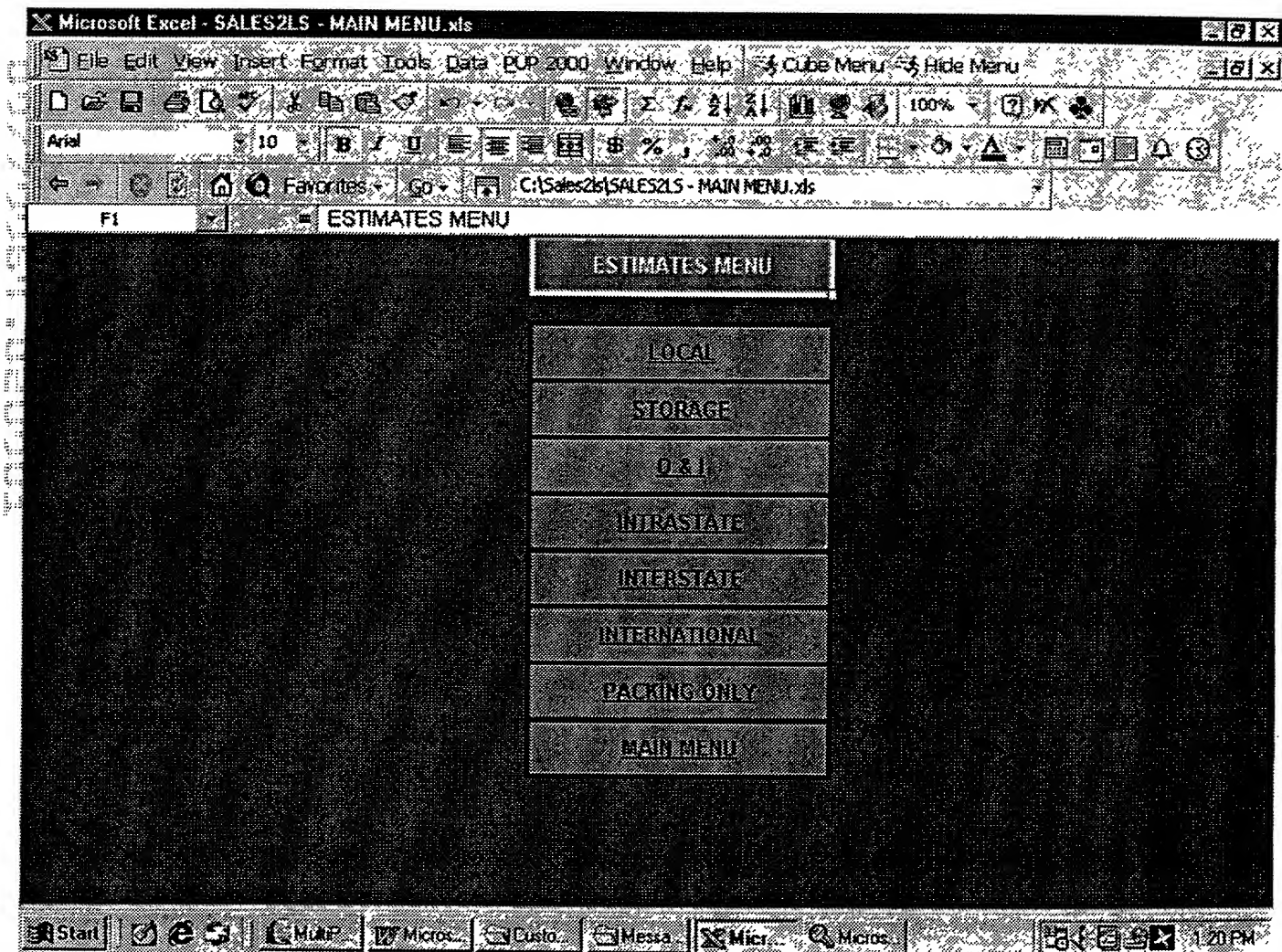
  

<h4 style="text-align: center;">SHIPMENT INFO</h4> <p>MILES <u>1751</u>      BL or LH DISC. <u>61%</u></p> <p>EST HHG WEIGHT <u>8000</u>      ACC. DISC. <u>61%</u></p> <p>CUBIC FT <u>1143</u>      ACT. WEIGHT <u>8000</u></p> <p>AUTO DESCRIPTION _____</p> <p>AUTO WEIGHT _____      TOTAL WEIGHT <u>8000</u></p>	<h4 style="text-align: center;">DESTINATION CONTACT INFO</h4> <p>CONTACT _____</p> <p>ADDRESS _____</p> <p>CITY _____</p> <p>STATE _____</p> <p>ZIP _____</p>
---	---

1:15 PM



Figure 9: Estimate Menu



**Figure 10: Cube Sheet**

[illegible]

Figure 11: Packing Worksheet

Microsoft Excel - 400M2000vsl.xls

File Edit View Insert Format Tools Data POP 2000 Window Help Cube Menu Hide Menu

Counter 10 100%

B6 =ESTIMATEIH54

AMENDED ☐  
 PACKING WORKSHEET ☐  
 ACKNOWLEDGEMENT ☐

**BEKINS**

CUSTOMER NAME: JOE CUSTOMER  
 BILL OF LADING NUMBER  
 UNPACK Y/N: N

CARTON TYPE	NO OF UNITS PACKED BY		MATERIAL CHARGES			LABOR CHARGES		UNPACKING	
	BEKINS	CUST	RATE	C.P.	P.B.O.	RATE	PACK	RATE	UNPACK
DISHPACK	12		30.45	365.40		38.95	467.40		
CTN. 1.5	17		6.45	109.65		10.00	170.00		
CTN. 3	14		9.30	130.20		15.70	219.80		
CTN. 4.5	9		11.20	100.80		19.05	171.45		
CTN. 6	6		12.85	77.10		21.85	131.10		
CTN. 6.5			13.80			25.85			
WARDROBE	12		23.85	286.20		11.45	137.40		
CRIB MATT			8.80			8.95			
TWIN MATT	2		15.75	31.50		10.95	21.90		
FULL MATT			19.50			10.95			
KING/QUEEN	3		32.20	96.60		17.25	51.75		
KING SPLIT	2		22.10	44.20		10.95	21.90		
MIRROR	7		24.50	171.50		35.70	249.90		
NO. BOXES	64								
CRATING, CUBE	6.00		TOTAL	1413.15		TOTAL	1642.60	TOTAL	
CRATING RATE	16.00								
CRATING \$'s			NET TOTAL	551.12		NET TOTAL	\$40.61	NET TOTAL	

PACKING INSTRUCTIONS:

APPT CARD / CUBE SHEET / PACKING / PRICING / ESTIMATE / PRICE GRID

Start MultiPASS Background Microsoft Word - Patent a Microsoft Excel - 400 7:47 AM

1. *Chlorophyll a* (Chl *a*) is the primary photosynthetic pigment in most algae and higher plants. It is a green pigment that absorbs light energy in the blue and red regions of the visible spectrum. Chl *a* is essential for the light-dependent reactions of photosynthesis.

2. *Chlorophyll b* (Chl *b*) is an accessory pigment found in green algae and higher plants. It absorbs light energy in the blue and orange-red regions of the visible spectrum. Chl *b* transfers the absorbed energy to Chl *a* for use in photosynthesis.

3. *Carotenoids* are a group of pigments that include carotenes and xanthophylls. They absorb light energy in the blue and green regions of the visible spectrum. Carotenoids transfer the absorbed energy to Chl *a* and also play a role in protecting the photosynthetic apparatus from damage by excess light.

4. *Phycobilins* are water-soluble pigments found in cyanobacteria and red algae. They absorb light energy in the blue and orange-red regions of the visible spectrum. Phycobilins transfer the absorbed energy to Chl *a* for use in photosynthesis.

5. *Anthocyanins* are water-soluble pigments that give plants and animals various colors, including red, purple, and blue. They are not directly involved in photosynthesis but can protect the plant from damage by excess light and oxidative stress.

Start [e] [S] [L] MultiPASS Background [W] Microsoft Word - Patent a [X] Microsoft Excel - 400... 7:57 AM

Figure 13: Auto presentation

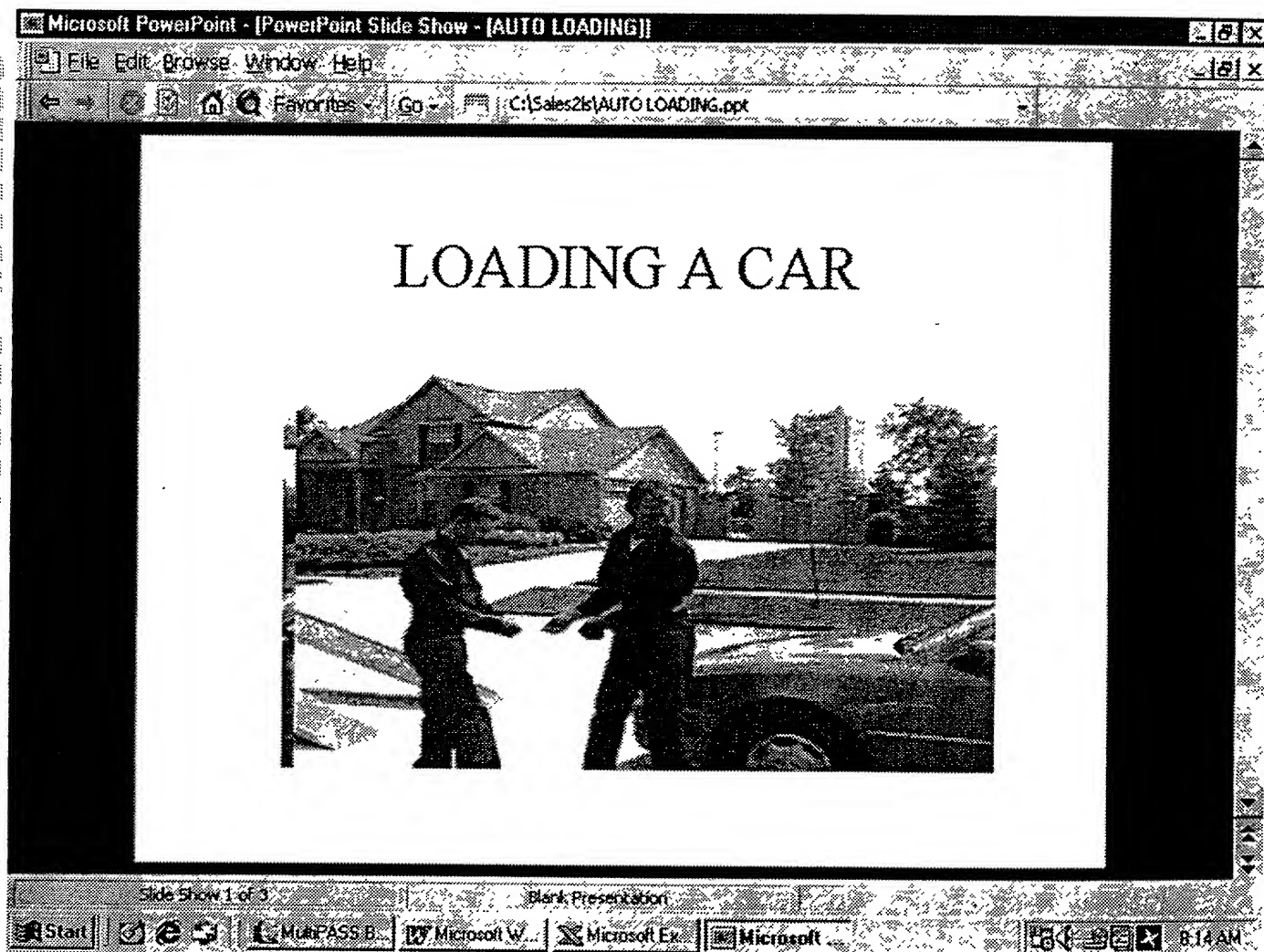


Figure 14. Order For Service  
(Estimate tab)


Microsoft Excel - 400M2000vs1.xls									
File Edit View Insert Format Tools Data BLP 2000 Window Help									
Courier 10 B U 119%									
ESTIMATE =APPT CARD1B8									
INTERSTATE ORDER FOR SERVICE									
(602) 555-2345					B/L REF NO 665544				
(602) 544-1234					REG. OFF. 334				
JOE CUSTOMER					BAPO NO. COD				
1234 ELM					(502) 355-1234				
SCOTTSDALE					W/A				
MARICOPA county AZ 65209					CHICAGO				
ORIGIN INFO					COOK county IL 58900				
DEST INFO					Shippers Contact: JOES FRIEND 323/444-5678				
<input checked="" type="checkbox"/> COD <input type="checkbox"/> CORP <input type="checkbox"/> DOD <input type="checkbox"/> GOV <input type="checkbox"/> EXCLUSIVE USE <input checked="" type="checkbox"/> BULKY ARTICLE <small>FAST GRAB FIRM</small>									
RATING WT.	CU. FT.	MILES	TARRIFF	PROVISO	DEST AGENT	341			
12341	1763	1751	100H	1	BOYER-ROSENE M & S		847/593-8700		
PACK DATE	AGREED PICKUP DATES	AGREED DELIVERY DATES			2512 S. CLEARBROOK DR.				
03/02/2000	03/03/2000	03/03/2000	03/03/2000	03/11/2000	CHICAGO IL 60005-4694				
QUALIFIES FOR GUARANTEED P/U & DELIVERY <input checked="" type="checkbox"/> YES									
<b>FAIR</b> <small>UNLESS THE SHIPPER EXPRESSLY RELEASES THE SHIPMENT TO A VALUE OF 40 CENTS PER POUND PER ARTICLE, THE CARRIER'S LIABILITY FOR LOSS AND DAMAGE SHALL BE EITHER THE LUMP SUM VALUE DECLARED BY THE SHIPPER OR AN AMOUNT EQUAL TO \$1.25 FOR EACH POUND OF RATED WEIGHT IN THE SHIPMENT, WHICHEVER IS GREATER. THE SHIPMENT WILL MOVE SUBJECT TO THE RULES AND CONDITIONS OF THE CARRIER'S TARIFF. SHIPPER HEREBY RELEASES THE ENTIRE SHIPMENT TO A VALUE NOT EXCEEDING</small>					<b>THE PRICE SHOWN BELOW AS GUARANTEED PRICE IS THE TOTAL AMOUNT YOU WILL PAY</b>				
\$ 3.65 /lb. or \$ 45,000 Total Valuation					TRANSPORTATION CHARGE 5520.58				
\$ 450 /\$100 Value \$ 0.84 /Valuation= \$ 380					ORIGIN SERVICES 1415.27				
<small>NOTICE: THE SHIPPER IS SHARING THE FIRST WEIGHT IN THE SPACE ABOVE, IN THE OTHER HANDPRINTS, EITHER HIS DECLARATION OF THE ACTUAL VALUE</small>					DESTINATION SERVICES				
					VALUATION CHARGE 380.00				
					<b>GUARANTEED PRICE</b>				
APPT CARD / CUBE SHEET / PACKING / PRICING / ESTIMATE / PRICE GRID									
Start    Microsoft B    Microsoft W    Microsoft ...    Microsoft Po    8:34 AM									



Figure 15: Fujitsu Mini-Notebook

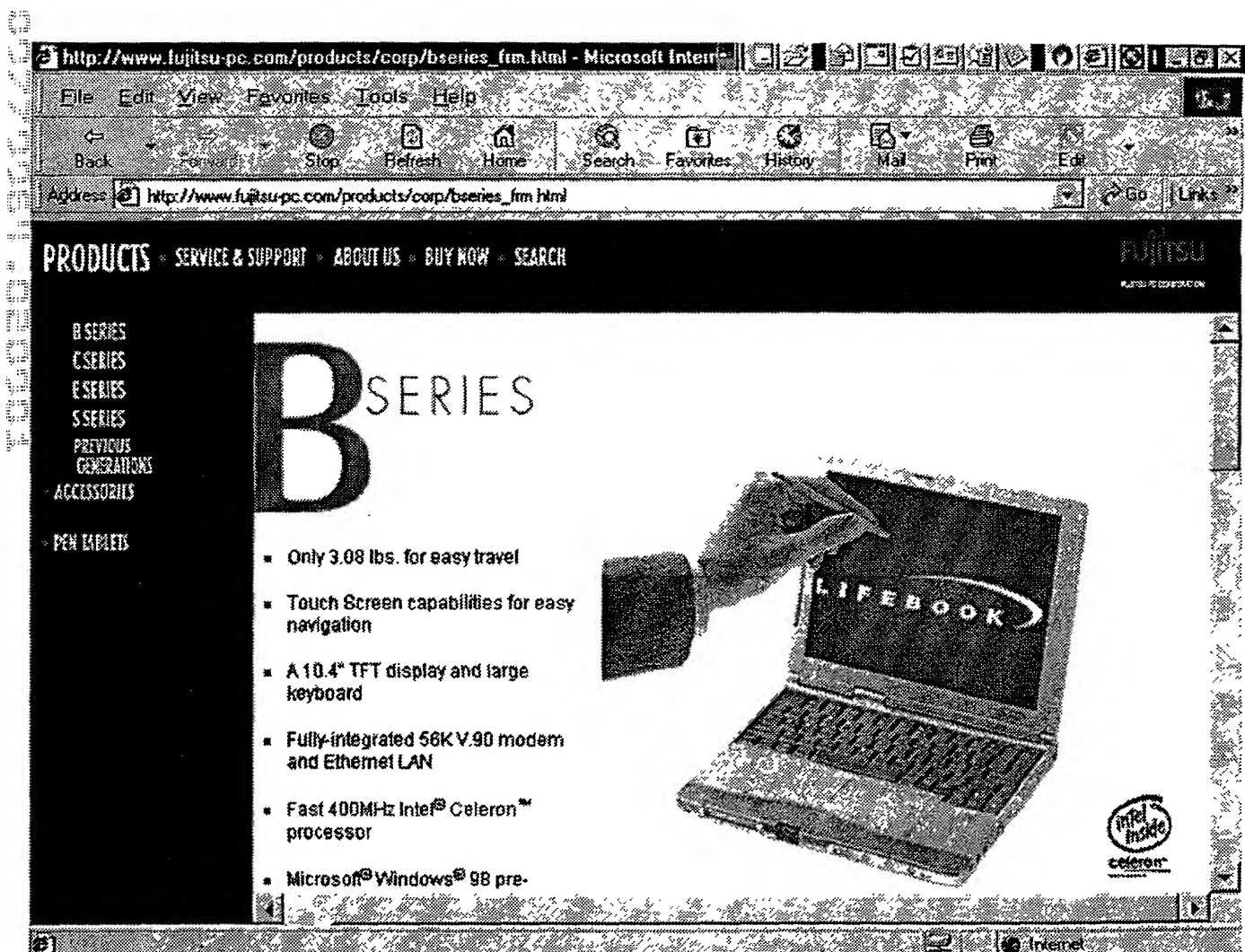
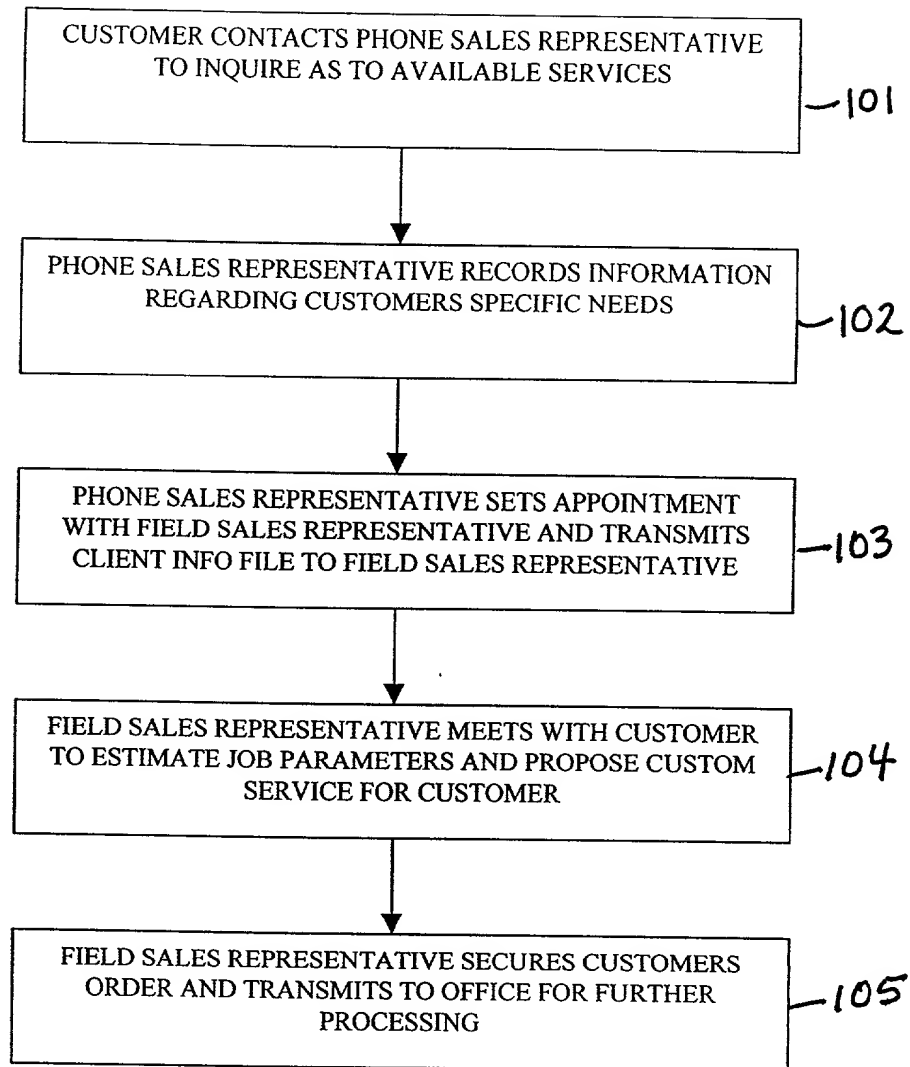


Figure 16 Information Flow Diagram



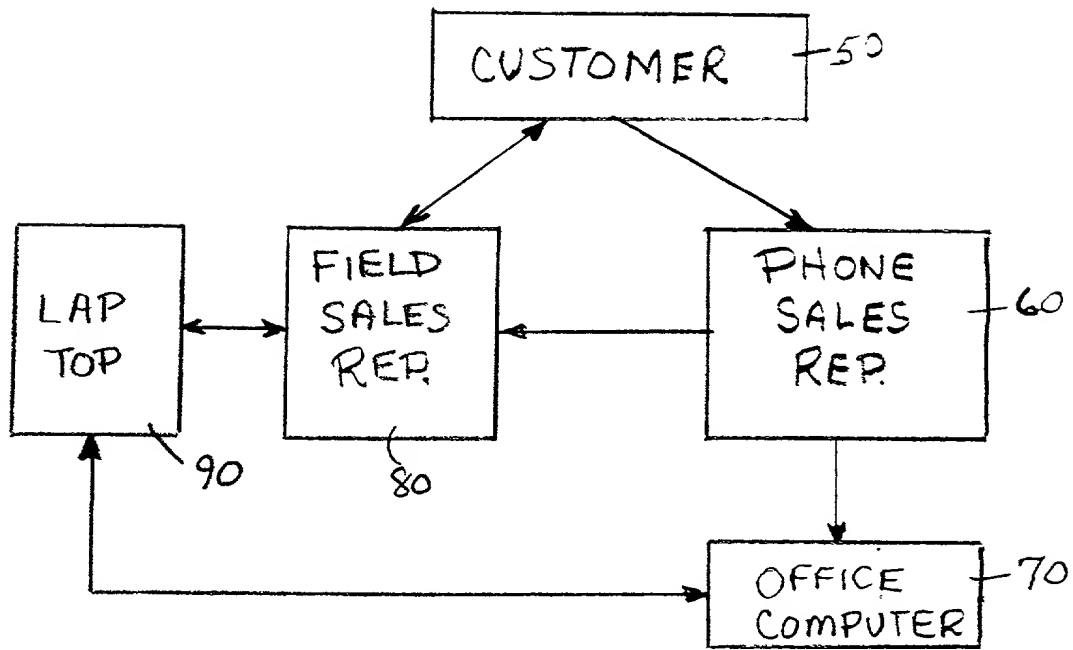


Figure 17